

**GAINESVILLE-ALACHUA COUNTY REGIONAL AIRPORT AUTHORITY
MONTHLY MEETING**

Highlights

**Flightline - Conference Room
Thursday, March 14, 2002**

Call to Order by the Chair

Chair Bainter called the meeting to order at 5:05 p.m.

Committee Members Present Patrick Bainter, Cain Davis, James Gallagher, Janice Honeyman-Buck, Mac McEachern, Jon Morris and Marilyn Tubb. Charles Perry and Robert Todd arrived late.

Determination of a Quorum It was determined that a quorum had been reached.

Approval of Meeting Highlights of January 14, 2002

Mrs. Tubb moved to approve the meeting highlights. Seconded by Dr. Morris. Motion was adopted.

Citizens Input – None

Airport Authority Input – Non-Agenda Items

Dr. Morris stated that Delta ticket prices are dropping with no Saturday night stay. However, on a sad note, Delta has cut travel agent fees to zero.

Mr. McEachern moved to create a Regional Airport Advisory Board to be initially composed of representatives from Marion and Columbia counties, the University of Florida, and include Bradford, Levy, Sumter and Citrus counties through a representative from the North Central Florida Gateway Alliance. Seconded by Dr. Morris.

Discussion followed.

Mr. McEachern moved that the motion be modified to include offering all the aforementioned counties an option as to whether they wish to participate directly or through a representative from the North Central Florida Gateway Alliance. Motion passed.

PFC Agreement

Mr. Crider stated that the agreement submitted by Lynn Liebowitz should be implemented because it would increase the PFC charge from \$3.00 to \$4.50 per passenger.

Motion was moved by Mrs. Tubb to approve the PFC agreement. Seconded by Dr. Morris. Motion carried.

AVCON Construction Services Supplemental Agreement

Mr. Crider stated that AVCON's agreement is to provide construction services onsite for the Airfield Lighting Improvement project. Construction would be done at night when activity is minimal on the runway, and the money and matching funds are available to accomplish this.

Mr. McEachern moved that AVCON Construction Services Supplemental Agreement be approved. Seconded by Dr. Morris. Motion carried.

Kenneth O. Lester Company- Resolution No. 02-004

Mr. Crider mentioned that Kenneth O. Lester wants to purchase the remaining parcel of land that was offered as an option in the original contract with the Authority.

Motion to approve Resolution No. 02-004 was made by Mrs. Tubb. Seconded by Mr. Perry. Roll call: Tubb, yes; Todd, yes; Perry, yes; Morris, yes; McEachern, no; Gallagher, no; Davis, yes; Honeyman-Buck, yes; Bainter, yes.

Mr. McEachern stated he has always objected to selling airport property and wanted to go on record opposing the sale, even though he had no problem with it.

Marketing Committee Review

Chair Tubb stated that the Committee met on Monday, March 11, and discussed going after additional air service, Air 21 funds and contracting with the CEO.

They also discussed the restaurant RFP and would ask that the following things be done:

- Resubmit an expedited streamline RFP.
- Get a coffee kiosk up and running as soon as possible.
- Look at vending machine options; and
- Target smaller restaurant owners and kiosk operators in town.

Discussion followed.

The local goal is \$500,000 but the Committee is shooting for \$1,000,000 for terminal improvement and recruitment of air service.

Mr. Rathert has spoken to several air service people and Northwest, American Eagle and existing carriers are still being looked at. AirTran is not interested.

Chair Tubb stated that Mr. Rathert will go after the Air 21 money and devise a campaign to get community involvement with a ticket trust or other type of commitment. The Committee wants to promote the **destination** rather than the **carrier**. The CEO will be involved and, hopefully, travel agencies.

The Committee also recommended a contract with Winston and Strawn, a lobbying firm, to have a voice in Washington.

A motion was made by Mr. McEachern to adopt the Committee's recommendations. Seconded by Mr. Perry. Motion carried.

Sun & Fun Program

Mac Langston mentioned that Sun & Fun will begin April 7-14. Tallahassee and Gainesville will be in the path of numerous aircraft. If pilots identify themselves as inbound or outbound from Sun & Fun, they will receive a .20 discount. Flightline will then make a .20 contribution to the foundation for every gallon they buy. Note: Gainesville beat Tallahassee last year with 5,200 gallons.

General Aviation Committee Report

Chair McEachern moved that the Authority approve the lease agreement that the City has with Gator Bowman. Seconded by Mr. Todd. Discussion followed. Motion carried.

Flying Colors

Chair McEachern stated that Mr. Crider is remaining open regarding an airport paint shop.

Mr. Crider mentioned that the paint shop would have to follow all EPA requirements, rules and regulations. Project discussions are preliminary at this point.

Mr. Crider also stated that having a BBJ Hangar at the airport would be best suited on the Commercial Aviation side because of infrastructure, taxiways and runways. Everything will be clearly laid out in the ALP (Airport Layout Plan) and airport master plan.

Flightline Privatization

The Authority is moving forward with plans to privatize the FBO. The goal is October 1, 2002. However, since things are incomplete, a workshop has been set for March 21, 2002 at 12:00 noon to finalize how this will work.

Tenant Relations Committee Report

Chair Todd met with airport taxi drivers. They brought the following legitimate problems to the Board's attention.

- Since September 11, taxi drivers can no longer park their vehicles in front of the airport terminal. They are parked so far away they are unable to be seen by riders or airline employees, causing ticket agents to call outside cab drivers to pick-up passengers.
- Airport should establish a call forward system where passengers can call a cab. This system should also be extended to ticket counters; and
- The insurance recommendation by Don Stanley, attorney, to increase liability coverage from \$25/50,000 to \$100/300,000 would cause some cab drivers to go out of business.

Mr. Todd made the motion to establish a call forward system to cue cab drivers. Seconded by Mr. Perry. Motion carried.

Discussion followed.

Chair Bainter stated that he would allow the Tenant Committee to continue working on resolving cab driver concerns, and come back with a recommendation at the next meeting.

Information Items

Passenger traffic during February 2002 was +14.4% versus January 2002. There was a 5.7% increase in February versus February 2001. The year-to-date traffic was down 2.7% compared to the same period in CY01.

The February 2002 Monthly Fuel Flowage volume increased 3.5% year-to-date in the General Aviation area.

Mr. Crider attributes the increases to good fares and the fact that people are electing not to drive.

Adjournment

There being no further business, the meeting was adjourned by the Chair at 6:25 p.m.

GACRAA Monthly Meeting

Pat Bainter, Chair

DATE: _____