

**GAINESVILLE-ALACHUA COUNTY REGIONAL AIRPORT  
AUTHORITY**

**Thursday, February 14, 2002 - 5:00 p.m.  
Flightline Gainesville - Conference Room  
Monthly Meeting**

**AGENDA**

**CALL TO ORDER BY THE CHAIR**

**ROLL CALL**

**DETERMINATION OF A QUORUM**

**APPROVAL OF MEETING HIGHLIGHTS**

The Airport Authority will review and approve the GACRAA monthly meeting Highlights of January 10, 2002.

**Recommendation:** Motion to approve the meeting Highlights of January 10, 2002, and authorize the Chair and Secretary/Treasurer to execute the document on behalf of the Airport Authority.

**ADOPTION OF AGENDA**

**Citizens Input – Non-Agenda Items**

**Airport Authority Input – Non-Agenda Items**

**Consent Agenda**

1. Contract for Passenger Transportation – Albert’s Classic Cabs (page )
2. Contract for Passenger Transportation – Diamond Cab (page )

**Airport Business:**

1. Presentation by AeroStor, Robert S. Hayes, President (page )
2. SunTrust Bank Resolution for new Director’s signature cards (page )
3. Budget Review Committee Report (page )
4. CEO Contract (page )
5. Kiehl Hendrickson Group (KHG) Agreement (page )
6. Air Service, Advertising, and Marketing Committee Report (page )
7. General Aviation Committee Report (page )

**Information Items (page )**

**Tenant Reports (page )**

**Airport Authority Attendance (page )**

**Adjournment (page )**

## **CONSENT AGENDA**

### **1. Contract for Passenger Transportation – Albert’s Classic Cab**

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Albert’s Classic Cab has furnished all the submittals required to provide taxi/limousine service from the Airport.

**Recommendation:** Motion to award a Contract for Passenger Transportation to Albert’s Classic Cab, and authorize the Chair and secretary/treasurer to execute the appropriate document on behalf of the Airport Authority, in substantially the same form as submitted, subject to the approval by the attorney for the Airport Authority.

**Fiscal Impact:** A license to conduct such business on the Airport is issued after a fee of \$25.00 is collected and the Authority approves the Contract.

## **CONSENT AGENDA**

### **2. Contract for Passenger Transportation – Diamond Cab**

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Diamond Cab has furnished all the submittals required to provide taxi/limousine service from the Airport.

**Recommendation:** Motion to award a Contract for Passenger Transportation to Diamond Cab, and authorize the Chair and Secretary/Treasurer to execute the appropriate document on behalf of the Airport Authority, in substantially the same form as submitted, subject to the approval by the attorney for the Airport Authority.

**Fiscal Impact:** A license to conduct such business on the Airport is issued after a fee of \$25.00 is collected and the Authority approves the Contract.

## **AIRPORT BUSINESS**

### **1. AeroStor - An Aviation Facilities Solutions Company**

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AeroStor, an aviation facilities solutions company, is interested in leasing land parcels, designing and building hangar units, and leasing individual hangar units on the Airport.

**Recommendation:** Listen to the presentation by Aerostor; take any action deemed appropriate by GACRAA.

## **AIRPORT BUSINESS**

### **2. SunTrust Bank of North Central Florida**

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The Airport Authority will be requested to approve a Resolution authorizing the new Director of Aviation to execute SunTrust Bank of North Central Florida signature cards.

**Recommendation:** Motion to approve Resolution No.02-003; and authorize the Chair and Secretary/Treasurer to execute the appropriate documents on behalf of the Airport Authority, in substantially the same form as submitted, subject to the approval by the Attorney for the Airport Authority. **ROLL CALL REQUIRED.**

## **AIRPORT BUSINESS**

### **3. Budget Review Committee**

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The Budget Review Committee met on February 12, 2002. Committee Chair Gallagher will brief the Airport Authority on the Committee Meeting.

**Recommendation:** Listen to the presentation; take any action deemed appropriate by GACRAA.

## **AIRPORT BUSINESS**

### **4. CEO Contract**

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The Air Service, Advertising, and Marketing Committee reviewed and recommended changes to the CEO Contract. The Attorney for the Authority has incorporated the recommended changes into a new contract document. The Authority will be asked to review the document, approve the changes, and approve awarding the new contract to the CEO.

**Recommendation:** Motion to award a partnership contract to CEO that contains specificity and accountability as to what the Authority expects CEO to accomplish; authorize a budget amendment in the amount necessary to fund the contract; and authorize the Chair and Secretary/Treasurer to execute the appropriate documents on behalf of the Airport Authority, in substantially the same form as submitted, subject to the approval by the Attorney for the Airport Authority.

## AIRPORT BUSINESS

### 5. Kiehl Hendrickson Group (KHG) Agreement

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The Authority will be asked to approve an Agreement with the Kiehl Hendrickson Group to become the Authority's Air Service Development Consultant. The Air Service, Advertising, and Marketing Committee recommended this arrangement to the Authority on January 10, 2002 after obtaining proposals from three firms. The Budget Review Committee met on February 12, 2002 to develop a recommendation to the Authority for funding the Agreement. A detailed route analysis will be performed by KHG to determine whether or not a new airline is feasible for Gainesville Regional Airport. Also, work will continue until an airline is in agreement to start operations. If not, 30-days notice will be provided to KHG that their services are no longer needed.

**Recommendation:** Motion to award an Air Service Development Contract to the Kiehl Hendrickson Group, in the amount of \$5,000 monthly for a maximum of 12 months, to provide a detailed route analysis, and if required, the Consultant services needed to attract a new airline; authorize a Budget Amendment in the amount of \$60,000; and authorize the Chair and Secretary/Treasurer to execute the appropriate document on behalf of the Airport Authority, in substantially the same form as submitted, subject to the approval by the Attorney for the Airport Authority.

## **AIRPORT BUSINESS**

### **6. Air Service, Advertising and Marketing Committee**

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The Air Service, Advertising and Marketing Committee met on February 11, 2002. Committee Chair Tubb will brief the Airport Authority on the Committee Meeting.

**Recommendation:** Listen to the presentation; take any action deemed appropriate by GACRAA.

## **AIRPORT BUSINESS**

### **7. General Aviation Committee**

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The General Aviation Committee met on February 12, 2002. Committee Chair McEachern will brief the Airport Authority on the Committee Meeting.

**Recommendation:** Listen to the presentation; take any action deemed appropriate by GACRAA.